FROM THE PRESIDENT AND EXECUTIVE DIRECTOR

As Squam community members, we have much in common. We all love this special place that is our timeless retreat in a world that doesn’t seem to slow down. There is something here that soothes our being, connects us with nature and family, and allows us to breathe deeply and with gratitude. Squam creates memories, friendships, and experiences that will never be forgotten. The value it adds to our lives is priceless, and together we are ensuring a healthy and vibrant future for Squam. It is a pleasure to share some of the highlights that, thanks to your membership and support, took place in 2017.

We engaged hundreds of children in our JSLA, CYSP and educational programs. Offering unique and memorable experiences using the watershed as a teaching tool for our future conservationists is one of the most important things that we do. Your support makes it possible to pass along the tradition of low impact and gentle use of our lakes, and to offer quality engagement with nature, instilling a passion for and lifelong fascination with the natural world.

We welcomed our first cohort of Lakes Region Conservation Corps (LRCC) AmeriCorps service members with great enthusiasm. This team performed above all expectations in conservation work and education initiatives that directly moved our mission forward. Our members and donors helped to open the doors to this expansion which allowed us to achieve amplified impact, visible throughout the watershed.

We expanded water quality monitoring work to include the winter and engaged more volunteers than ever before. Every volunteer made a difference for the short and long term health of Squam. Thanks to our Squam stewards, we cleared trails, removed invasive species, and hosted the important exchange of information and best practices for many conservation initiatives.

Partnerships with collaborative organizations are strong and thriving thanks to the tireless work of our committees who share their expertise, talent and guidance. We are all in this together, with the common goal of saving and protecting all that is precious in this watershed. We are grateful to all who help and support our mission and work in a multitude of ways.

There are great things on the horizon for SLA, and our success is built upon those who have helped this organization for over a century. Members, donors, volunteers, partners and our broader community are working together to continue to keep Squam resilient and protected for future generations. We look forward to an exciting 2018, and our continued work together.

Thank you for all that you do for Squam.

Robert Lucic, President

EB James, Executive Director
As a Squam Lakes Association member and donor, you play a critical role in ensuring a healthy, vibrant future for our watershed. In 2017, your support helped us move our mission forward with year-round water quality testing, trail work and educational programs for all ages. With the assistance of dedicated volunteers, staff continued to manage milfoil and terrestrial invasives that threaten our lakes and land. Thanks to you, hundreds of youth participated in JSLA and CYSP, connecting with Squam and with nature through camping and environmental explorations in the mountains and on the lakes. Many were able to visit Moon and Bowman Island for the first time, and hiked trails throughout the Squam Range, learning how to gently and respectfully take care of this very special place.

These examples highlight just a few of the ways you helped Squam last year. Thank you!
TRAILS & ACCESS

> WORK ON THE NEW BROOKS FISHER TRAIL took place throughout the year, and the parking area for visitors and hikers was completed. This trail is strategically designed with sustainability and durability in mind. The gently sloped trail minimizes soil erosion and path widening, and protects the area’s natural qualities and resources. Thank you to Tim and Audrey Fisher, the Edwin S. Webster Foundation, and Peter and Faith Coolidge for the generous support making this possible.

> RECORD-BREAKING ATTENDANCE and fundraising for the 5th annual Squam Ridge Race! We are grateful to all who participated! Racers, hikers, families, friends and volunteers all made this event special, and helped us raise over $28,000 to support SLA’s trail management. Thank you to our many sponsors who made the race possible.

> FIVE FINGER POINT TRAIL work was completed, rerouting the start of the trail. Thanks to the LRCC AmeriCorps members, and the help of volunteers, trail work continued throughout the winter.

EDUCATION

> ENROLLMENT IN SUMMER YOUTH PROGRAMS increased by 19%. In 2017, 269 youth participated, and 13 camp scholarships were awarded to students nominated by local watershed schools. Our excellent summer staff included five experienced leaders who returned to SLA to do an incredible job for our campers.

> SUMMER ADVENTURE ECOLOGY programs were well attended by community members of all ages. Thanks to our LRCC AmeriCorps members and interns, these were offered year round, twice per week, on a wide variety of topics.

> WEEKLY ADULT SAILING CLASSES continued to be a popular summer offering.

> THE 3RD ANNUAL SQUAM CANOE CLASSIC BASS FISHING TOURNAMENT was a success. Once again, Eastern Adaptive Sports were dedicated participants. This unique event educates the public on the importance of lead free fishing.

> THE SQUAM SPEAKERS SERIES brought new visitors to the SLA, and provided a wonderful year-round opportunity to gather together for thoughtful, inspiring and educational talks.

CONSERVATION

> SLA RECEIVED FEDERAL FUNDING from NH Department of Environmental Services to complete the watershed plan. The plan, once complete, will provide recommendations to improve water quality.

> THE WATER QUALITY PROGRAM grew in scope, and 2017 was the first complete year of winter water quality monitoring.

> STAFF AND VOLUNTEERS spent many hours on terrestrial invasives around the watershed, and on our campus.

> CONTINUED SUCCESS with milfoil management! SLA spent time hand pulling in areas of Big Squam with a significant effort focused in areas of the Squam River. We continued to push the large infestations toward the dam, and maintained areas of previous infestation. Milfoil requires constant vigilance throughout the watershed, and SLA and our Weed Watchers made great strides in monitoring many areas of the lake.

> WITH OUR PARTNERS, the PSU Center for the Environment and the Loon Preservation Committee, SLA participated in a public forum and discussion on contaminants found in the Squam Watershed. The discussion prompted further work including ultimately successful grant applications to further understand the issue and to plan next steps.
> THE SLA RECEIVED A FEDERALLY FUNDED GRANT through the Corporation of National and Community Service and Volunteer New Hampshire for the Lakes Region Conservation Corps (LRCC) AmeriCorps program. This full-year program began in November of 2017, bringing in 15 members. LRCC AmeriCorps members serve at the SLA and other host sites including Squam Lakes Conservation Society and the Lakes Region Conservation Trust.

> THE LRCC AMERICORPS program expanded capacity for SLA in a great way, and members completed many projects including work on contaminants, education, water quality, terrestrial program development, trails management objectives and updating outreach materials.

> NEARLY 60 VOLUNTEERS signed up to support the Squam Ridge Race and contributed 274 hours to the event.

> A TOTAL OF 15 VOLUNTEERS WORKED DURING THE SLA’S ANNUAL FALL WORK DAY and spent a collective 75 hours cleaning up and preparing the SLA’s backcountry facilities for the winter. Every acre we protect is directly linked to those who have given their time and energy in conserving the Squam Watershed.

> WE THANK Brian Gagnon for his four years of coordinating SLA’s volunteer programming. Brian began his next career adventure in August of 2017 at Plymouth State University. The SLA will continue to build on Brian’s success and dedication to conserving the Squam Watershed.

> IN 2017, 175 VOLUNTEERS GAVE 1110 HOURS OF SERVICE to the Squam Lakes Watershed. On the lakes, 27 Water Quality Monitors volunteered 198 hours collecting water samples, running tests and recording lake conditions.

> UP IN THE MOUNTAINS, 27 Trail Adopters picked up tools and took to the trails contributing over 295 hours to maintaining and growing a network of sustainable trails.

> LOON CHICK WATCHERS spent 13 hours accompanying loon families, protecting nest sites, and distributing information to the public.
For the calendar year ended December 31, 2017, net revenues from operations totaled $82,253, relatively unchanged from the prior year. Compared to the prior year, total operating revenues increased approximately $12,000 (2 percent), while total operating expenses increased by approximately $16,000 (2 percent). Operating revenues exclude any realized capital gains, or changes to the unrealized gain account for our investment portfolio, which totaled $3,351,684 for the fiscal year 2017. To fund its annual operating expenses, the SLA sources most of its operating revenues from member support (43 percent), program fees (33 percent), grants and other income such as store sales and rent (11 percent), and for 2017, $91,840 (12 percent) of total operating revenue was derived via funds systematically transferred on a quarterly basis from our Squam Lakes Fund investment account. These percentages track closely to the prior year.

The SLA’s net assets at December 31, 2017 were $8,074,770, an increase of 5 percent compared with the prior year end balance. Our largest asset class is real estate (land and buildings), with a recorded value of $5.1 million at year end 2017. Also included in our net assets are highly liquid and marketable investment securities of $3.3 million (relatively unchanged from the prior year), which are managed to provide recurring income for operations and to fund projects of the organization, while maintaining a risk profile that minimizes the probability for the loss of principal. Our investment portfolio is primarily comprised of mutual funds and low cost passive funds linked to market indices for public equity and fixed income securities. All of our investment securities have public valuations that are readily available, and are stated at fair market value. Our investment results continue to track broad market indices, weighted relative to our portfolio allocation by asset class.

Our financial statements are audited by Rowley & Associates, P.C., and are prepared based on generally accepted accounting principles for non-profit organizations. We are pleased to report that the SLA has received a clean audit opinion for our financial statements for the fiscal year 2017. The SLA audited financial statements and footnotes are available on our website.

Respectfully submitted,
Sandy Harris, Treasurer
The Squam Lakes Association is grateful to acknowledge the members, donors, volunteers, partners, foundations and businesses who support our work. Your generosity allows us to fulfill our mission to conserve for the public benefit the natural beauty, peaceful character and unique resource values of the lakes and surrounding watershed. We are deeply grateful to all.

This listing includes donors and members who have supported SLA for consecutive years, and who were donors and/or members in 2017 (January 1, 2017–December 31, 2017). We have made every effort to ensure this list is accurate. Please let us know if changes or updates are necessary.
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Officers change slates at the Annual Meeting in August.

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